

PRICE LIST

May, 1st 2010

All the prices shown below are in US dollars. Destination country VAT and custom taxes are not included. Shipment is not included.

MEDIATOR / TERMINAL / TERMINAL GUI SOFTWARE

Licensing of Mediator or Terminal server is either for (doesn't apply to Terminal GUI):

- concurrent connections – applications (EXEs) accessing Mediator server or terminal sessions connected to Terminal server (each user session takes one license),
- concurrent devices – workstations accessing Mediator or Terminal server (sessions connected to the server from the same workstation are treated as one user and take one license only)

NOTE! If there are two or more Mediator applications or Terminal sessions running on the same workstation and the applications are connected to the server via different network protocols, the workstation will be treated by the server as two different devices.

Each software package contains:

- Mediator or Terminal server
- client libraries
- user's manual
- license

NOTE! Each **Terminal** server should be ordered with the license for at least **two** concurrent sessions or devices.

OTC software package price depends on the following factors:

- Type of the software (Mediator or Terminal)
- Licensing method (for concurrent connections or devices)
- Maximum number of sessions or devices concurrently connected to the server

Additionally for Mediator servers:

- Client application type:
 - any application type i.e. CA-Clipper, Harbour, xHarbour, Delphi, COM and C++ (*Enterprise version*)
 - applications compiled with Harbour/xHarbour compilers, Delphi, COM and C++ (*xHarbour version*)
- Database and operating system for Mediator server.

The final price is calculated independently for each ordered server.

To calculate the final price of Mediator or Terminal package you should:

- choose the appropriate base license price from one of the following tables: „*Mediator base price for one connection license*”, „*Mediator base price for one device license*”, „*Terminal base price for one connection license*”, „*Terminal base price for one device license*” or “*TERMINAL GUI software package single license base prices*”
- apply the discount from „*Discount table*” to calculate the single license price,
- multiply the single license price by the number of licenses you need (for **Mediator** servers number of licenses should be decreased by **three** or **five** – depending on the database).
- for **Mediator** servers add the fixed price for the first three or five users pack

NOTE!

The price of the first three or five Mediator server users depends on the database and the server operating system and is shown in the base price table.

To calculate the final price, please use the algorithm described at the end of previous page or use the price calculator available on OTC web pages at: <http://www.otc.pl/calc.aspx> (use english version). The current price list in PDF format is available on the same page.

MEDIATOR software package single license base prices [US\$]:

Mediator base price for one connection license

<i>Database</i>	<i>Mediator platform</i>	<i>Pack of first tree users</i>	<i>Pack of first five users</i>	<i>Enterprise version</i>	<i>x/Harbour version</i>
Oracle Server	Windows	120	-	100	80
	SUN Solaris	170	-	150	115
	Linux	100	-	90	70
Oracle Express	Windows	-	130	80	60
	Linux	-	130	80	60
Microsoft Sql Server	Windows	120	-	100	80
Microsoft Sql Express	Windows	-	130	80	60
PostgreSql	Windows	-	110	70	55
	Linux	-	110	70	55
MySQL	Windows	-	110	70	55
	Linux	-	110	70	55
IBM DB2	Windows	120	-	100	80

Mediator base price for one device license

<i>Database</i>	<i>Mediator platform</i>	<i>Pack of first tree users</i>	<i>Pack of first five users</i>	<i>Enterprise version</i>	<i>x/Harbour version</i>
Oracle Server	Windows	140	-	120	95
	SUN Solaris	200	-	180	135
	Linux	120	-	110	80
Oracle Express	Windows	-	160	95	70
	Linux	-	160	95	70
Microsoft Sql Server	Windows	140	-	120	95
Microsoft Sql Express	Windows	-	160	95	70
PostgreSql	Windows	-	130	90	65
	Linux	-	130	90	65
MySQL	Windows	-	130	90	65
	Linux	-	130	90	65
IBM DB2	Windows	140	-	120	95

TERMINAL software package single license base prices [US\$]:

Terminal base price for one connection license

Software package type	Base price
Terminal Enterprise (CA-Clipper/xHarbour/Harbour)	75
Terminal Standard (xHarbour/Harbour)	65

Terminal base price for one device license

Software package type	Base price
Terminal Enterprise (CA-Clipper/xHarbour/Harbour)	90
Terminal Standard (xHarbour/Harbour)	80

TERMINAL GUI software package single license base prices [US\$]:

Software package type	Base price
Terminal GUI (GUI+Console)	70
Terminal Console (wyłącznie konsola Windows)	55
Terminal GUI (GUI+Console) z opcją xHarbour/Harbour	85
Terminal GUI (GUI+Console) z opcją CA-Clipper/xHarbour/Harbour	99

NOTE!

“Terminal GUI” and “Terminal Console” packages do not support running (x)Harbour/Clipper applications with linked Terminal for xHarbour/Clipper libraries.

Upgrade of existing Terminal packages to support GUI and Console base prices [US\$]:

Servers licensed for concurrent connections (includes upgrade to concurrent devices license)	40
Servers licensed for concurrent devices	30

Discount table

Number of licenses/server	4-6	7-9	10-19	20-49	50-99	100-199	200-499	500+
Discount [%]	0	5	10	15	20	25	32	40

NOTE!

Discounts for license number upgrades are calculated on the basis of aggregated number of users licenses (owned+ordered). For details, see the chapter „*Sample price calculations*”.

TECHNICAL SUPPORT AND UPGRADE SUBSCRIPTION

One-year e-mail technical support: 7% of the software final price
One-year upgrade subscription: 15% of the software final price

Technical support is available via e-mail only.

Upgrade subscription entitles user to get the newest available software version via e-mail on demand.

Both the technical support and upgrade subscription are valid from the day of purchase until the end of the month of purchase and for the next 12 months.

Both the technical support and upgrade subscription for the first year are included in the software license price.

If the technical support and/or upgrade subscription are ordered 'in advance' for at least 12 months the discount of 25% will be applied.

Examples:

- ❑ If the date of purchase is (for example) the 17th of May, 2010, then the technical support and/or upgrade subscription will be valid until the end of May, 2011.
- ❑ If the date of purchase is (for example) is the 1st of January, 2010, then the technical support and/or upgrade subscription will be valid until the end of January, 2011.

SOFTWARE VERSION UPDATE

Software version update is free for those users who have valid upgrade subscription. If the customer has no valid subscription there is a possibility to buy the upgrade at the price equal to subscription price for as many full months as elapsed from the date of software purchase (including month of upgrade order) or from the date when previous subscription has expired.

One-year upgrade subscription price is 15% of the license price, that is 1.25% per month.

DEVELOPMENT KITS

MEDIATOR DK

Software development companies can purchase MEDIATOR DK (Development Kit) containing Mediator servers (Enterprise) for 5 users, user's manual, Mediator client libraries and one-year technical and upgrade support. MEDIATOR DK can be used only for software development, testing and presentation. According to the license, it cannot be used in production systems.

MEDIATOR DK price: **US\$ 150.-**

TERMINAL DK

Software development companies can buy TERMINAL DK (Development Kit) containing TERMINAL server for 5 users, user's manual, Terminal client libraries and one-year technical and upgrade support. TERMINAL DK can be used only for software development, testing and presentation. According to the license, it cannot be used in production systems. TERMINAL DK contains versions for DBF- and for Mediator-based applications.

TERMINAL DK price: **US\$ 100.-**

SAMPLE PRICE CALCULATIONS

1. *Mediator Server for Oracle, platform WinNT/2k/XP, for 20 concurrent connections for Harbour/xHarbour applications only.*

Licensing: per concurrent connection.

License base price for Harbour/xHarbour client: 80 US\$

Discount for 20 licenses: 15%

Discounted price for 1 license: 68 US\$ (80 US\$ - 15%)

THE FINAL PRICE: 1276 US\$ (68 US\$ * (20-3) + 120 US\$)

TECHNICAL SUPPORT for the first year included.

UPGRADE SUBSCRIPTION for the first year included.

2. *Mediator Server for Oracle, platform Linux, for 50 concurrent devices for CA-Clipper and Harbour applications*

Licensing: per concurrent device.

License base price for Enterprise client: 110 US\$

Discount for 50 licenses: 20%

Discounted price for 1 license: 88 US\$ (110 US\$ - 20%)

THE FINAL PRICE: 4256 US\$ (88 US\$ * (50-3) + 120 US\$)

TECHNICAL SUPPORT for the first year included.

UPGRADE SUBSCRIPTION for the first year included.

3. *Terminal Server for CA-Clipper/DBF/Mediator for 25 concurrent connections.*

Licensing: per concurrent connection.

License base price: 75 US\$

Discount for 25 licenses: 15%

Discounted price for 1 license: 63,75 US\$ (75 US\$ - 15%)

THE FINAL PRICE: 1593,75 US\$ (63,75 US\$ * 25)

TECHNICAL SUPPORT for the first year included.

UPGRADE SUBSCRIPTION for the first year included.

4. *Extending Mediator Server (example 2) by 50 licenses.*

License base price: 110 US\$

Discount for aggregated number of licenses (50+50 = 100 licenses): 25%

Discounted price for 1 license: 82.50 US\$ (110 US\$ - 25%)

THE FINAL PRICE: 4125 US\$ (82.50 US\$ * 50)

TECHNICAL SUPPORT for the first year included.

UPGRADE SUBSCRIPTION for the first year included.

5. *Mediator Server (example 1) version update in case of no valid upgrade subscription. The date of purchase: 12th of July, 2007, and the date of upgrade: 22nd of May, 2010.*

Included upgrade subscription expiration date: 31st of July, 2008

Number of months from the above date till the end of month when upgrading: 22

The price of upgrade subscription monthly: 15.95 US\$ (1276 US\$ * 1.25%)

THE FINAL PRICE: 350.90 US\$ (15.95 US\$ * 22)